





European Regional Development Fund

ASSOCIATION OF HOTELIERS, RESTAURANTS AND **TOUR OPERATORS - SANDANSKI**



PROGRAM

round table on "Innovation and extraversion in the restaurant industry"

organized within the project: "Initiative to capitalize on the prospects of tourism in the region" with the acronym CapTour.

Aim of the event: Strengthening business opportunities in the restaurant sector in the crossborder region.

Date of the event - June 14, 2022. (Tuesday);			
Venue of the event: Conference hall in SPA hotel Spartak			
Time	Subject	Presenter	
10.00 - 10.30	Guest registration, Welcome coffee.		
10.30 - 10.45	Opening of the event.	Project team	
	Presentation of the project, goals of the event.	Consulting team	
	Introducing the guests.		
10.45 -12:00	Digitalization in the restaurant industry - cloud	Expert digital	
	systems for restaurant management.	management systems	
		in the restaurant	
		business	
12:00- 12:15	Objectives, priorities, model of cooperation between	Representative of the	
	municipal authorities, business and NGOs in two	Municipality of	
	neighboring municipalities.	Strumyani	
12:15 - 13:00	Open discussion	Moderator	
13:00 - 14:00	Catering (Lunch)		
14:00 - 14:40	Partnership with municipal authorities, business and	Chairman of AHRT	
	NGOs - initiatives, communication, the most	Sandanski	
	common difficulties.		
14:40 - 15:30	Good sustainable practices in the relationship	LAG Sandanski	
	between public authorities, the NGO sector and		
	business.		

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15:30 - 16:00	Coffee break	
16.00 - 16.45	Open discussion	Moderator
16:45	Concluding remarks	Moderator

Brief presentation of the project:

The project "Initiative for capitalisation of the prospects of tourism in the region" with the acronym CapTour, consists of a set of actions that will be implemented over a period of 2 years, with the ultimate goal to strengthen the key factors influencing entrepreneurial success in the tourism industry of the cross-border area. It focuses on small and medium-sized enterprises (SMEs) in this sector, as their place and role in the tourism and hospitality industry have a major impact on the socio-economic development of the cross-border area. In this regard, the growth of tourism entrepreneurship is seen as a dynamic factor in the development of local communities.

The following key activities are included in the implementation of the project:

Implementation of network activities - round tables, business forums, thematic seminars and a platform for partnership opportunities,

Develop a mapping study, gathering best practices across the EU on financial instruments in tourism development, finance, sustainable tourism and growth models.

Development of supporting training material for training purposes; Implementation of trainings for raising the skills in the Tourism sector;

Implementing short sessions to build skills in the Tourism sector;

Conducting thematic seminars, including study visits;

Development of a tourism support scheme, including the provision of consulting, personalized support services and mentoring services to entrepreneurs

Expected results from the project implementation:

The project will lead to an improved entrepreneurial climate, which will facilitate the development of new business and also support newly created SMEs in the tourism sector by: Skills and capacity building through training, short skills building sessions, counseling services, personalized support and mentoring services;

Improved business networks and cross-border business opportunities through roundtables, business forums and thematic seminars, including study visits.

The electronic platform for partnership opportunities that will remain up-to-date and accessible to the public.

Project Beneficiaries:

LB1 Federation of Hoteliers in Greece,

PB2 University of Macedonia / Research Committee / Department of Accounting and Finance - Greece,

PB3 Association of Hoteliers, Restaurants and Tour Operators - Sandanski - Bulgaria, and PB4 Union of Rhodope hoteliers and restauranteurs - Bulgaria

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